Rep Order# 7915427 EC'd Yes Ver# 3 Status Revised

Traffic Order#

Printed: Last Received: 10/29/2012 8:02 AM 10/28/2012 4:10 PM 1 of 4

Showing Buylines: All Lines

Station WREG-TV MEMPHIS Advertiser () PHILLIPS, FLIP

Product PHILLIPS/MS COURT

Estimate# 3099 Buyer WHI

WHITNEY EVERSOLE

Phone# Fax# Agency () STRATEGIC MEDIA PLACEMENT

7669 STAGERS LOOP DELAWARE, OH 43015

Agency C/P1/P2/E //3099 Flight Dates 10/28/2012 - 11/06/2012

Hiatus Weeks

Rep Firm

Sales Office (Salesperson (

) WASHINGTON) FRAN BERG

Salesperson Phone#

202-872-1155

Salesperson FAX# 202-872-8745

--- CONTRACT COMMENT ---

--- REMARKS ---

REV ORDER TO SHOW ADD NEW LNS 22-26
REV TTL 22230
PLS CNFM
THANKS
FRAN



LT	Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots
	1	M-F	6A-7A	6A NEWS	10/29-11/02	:30	5	\$350.00	5
		Buyline Com	ment: 1/DAY						
	2	SU	6A-7A	SUN 6A NEWS	11/04-11/04	:30	1	\$350.00	1
	3	M-TU	6A-7A	SUN 6A NEWS	11/05-11/06	:30	2	\$350.00	2
		Buyline Com	ment: 1/DAY						
						2.0		0150 00	-
	4	M-F	7A-9A	7A NEWS	10/29-11/02	:30	5	\$150.00	5
		Buyline Com	ment: 1/DAY						
			72.02	7a NEWC	11/04-11/04	:30	1	\$150.00	1
	5	SU	7A-9A	7A NEWS	11/04-11/04	. 30	•	Q130.00	
			72 02	2a NEWS	11/05-11/06	:30	2	\$150.00	2
	6	M-TU	7A-9A	7A NEWS	11/03-11/00	. 30	2	V130.00	-
Buyline Comment: 1/DAY									
	7	SU	5P-6P	SUN 5P NEWS	10/28-10/28	:30	1	\$300.00	1
	7	50	3F-6F	SOM OF MEMO	10/20 10/20	. 50		7555.55	-

 Rep Order#
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 3
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 2 of

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 Showing Buylines:
 All Lines

Snowing Buynnes: All Lines

Station WREG-TV MEMPHIS Agency) STRATEGIC MEDIA PLACEMENT Rep Firm Sales Office () WASHINGTON) PHILLIPS, FLIP 7669 STAGERS LOOP Advertiser (Product PHILLIPS/MS COURT DELAWARE, OH 43015 Salesperson () FRAN BERG //3099 Estimate# 3099 Agency C/P1/P2/E WHITNEY EVERSOLE 10/28/2012 - 11/06/2012 Flight Dates Salesperson Phone# 202-872-1155 Buyer Phone# **Hiatus Weeks** Salesperson FAX# 202-872-8745 Fax# LT

Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots
8	SA	6P-630P	SAT 6P NEWS	11/03-11/03	:30	1	\$300.00	1
9	SA	630P-7P	INFORMED SOURCES	11/03-11/03	:30	1	\$200.00	1
10	M-F,SU Buyline Comme	10P-1035P ent: 1/DAY	10P NEWS	10/29-11/04	:30	6	\$600.00	6
11	М	10P-1035P	10P NEWS	11/05-11/05	:30	1	\$600.00	1
12	SA	6A-9A	DAYBREAK SAT	11/03-11/03	:30	1	\$200.00	1
13	SU	6A-8A	DAYBREAK SUN	10/28-10/28	:30	1	\$200.00	1
14	SU	8A-930A	CBS SUN MORN	10/28-10/28	:30	1	\$350.00	1
15	M	530P-6P	530P NEWS	10/31-10/31	:30	1	\$1,500.00	1
16	M,W-F,SU Buyline Comme	6P-630P ent: 1/DAY	6P NEWS	10/29-11/04	:30	5	\$450.00	5
17	М	6P-630P	6P NEWS	11/05-11/05	:30	1	\$450.00	1
18	SA	10P-1035P	SAT 10P NEWS	11/03-11/03	:30	1	\$400.00	1
19	SU	10P-1035P	SUN 10P NEWS	10/28-10/28	:30	1	\$500.00	1
21	M-F	4A-459A	4A NEWS ROT	10/29-11/02	:30	1	\$30.00	1
*22	SU Sales Remark	11A-12P : V3 ADD	NFL TODAY	11/04-11/04	:30	1	\$750.00	1

Sales Remark: V3 ADD

V3 Added

Rep Order# 7915427 Ver# 3 Status Revised Traffic Order# Printed: 10/29/2012 8:02 AM 3 of EC'd Yes Last Received: 10/28/2012 4:10 PM

Showing Buylines: All Lines

Agency) STRATEGIC MEDIA PLACEMENT 7669 STAGERS LOOP

DELAWARE, OH 43015 Agency C/P1/P2/E //3099

Flight Dates 10/28/2012 - 11/06/2012

Rep Firm

Sales Office () WASHINGTON Salesperson () FRAN BERG

Salesperson Phone# 202-872-1155

#				Hiatus Weeks		Salesperson l	FAX# 202-872-8	3745	
	Ln	Day	Time	Program	Dates	Len	Spots/Week	Rate	Total Spots
								5	
	*23	M-F	5P-530P	5P NEWS	10/29-11/02	:30	5	\$350.00	5
		Sales Remark	c: V3 ADD						
		V3 Added							
	*24	М	5P-530P	5P NEWS	11/05-11/05	:30	1	\$350.00	1
		Sales Remark	: V3 ADD		11,00 11,00	. 50	*	220.00	1
		V3 Added							
	*25	SĀ	2P-6P	SEC FTBALL	11/02 11/02				
		Sales Remark		SEC FIBALL	11/03-11/03	:30	1	\$2,000.00	1
		V3 Added	· VS ADD						
		vo Added							
7	*26	SU	3P-6P	NFL FOOTBALL	11/04-11/04	:30	1	\$2,500.00	1
		Sales Remark	: V3 ADD						
		V3 Added							

--- REPORT TOTALS---

Station

Product

Buyer

Phone# Fax# LT

Estimate#

Advertiser

WREG-TV MEMPHIS

3099

PHILLIPS/MS COURT

WHITNEY EVERSOLE

) PHILLIPS, FLIP

Report Totals: 48 / \$22,230.00

--- SALES MONTHLY TOTALS---

Oct 12: 4 / \$1,350.00 Nov 12: 44 / \$20,880.00

Sales Totals: 48 / \$22,230.00 Station Totals: 48 / \$22,230.00 Lines not sent/rcld/rtrn: 0 / \$0.00

---COMPETITIVE---

Market Totals \$74,100 CABL 0% CBLA 0% CBLB 0% INTA 0% INTB 08 UNKN 70% WHBQ 0% WLMT 0% 0% WMC WPTY 0%

> WPXX 0% WREG 30%

Books null Demos RA35+